COURSE OUTLINE

	COURSE OUTLINE		
(1) General information FACULTY/SCHOOL	ECONOMICS, BUSINESS AND IN	ITERNATIONAL STU	DIES
DEPARTMENT	TOURISM STUDIES		
LEVEL OF STUDY	UNDERGRADUATE		
COURSE UNIT CODE	TSK502	F	th
COURSE TITLE	ALTERNATIVE AND SPECIAL FO	, in the second s	
INDEPENDENT TEACHIN			
		WEEKLY	
course, e.g. in lectures, laboratory exercis		TEACHNG	CREDITS
for the entire course, give the weekly te	-	HOURS	
credits	j		
L	ectures and Practical Exercises	3	6
Add rows if passage The programination of	togeting and the togeting		
Add rows if necessary. The organization of methods used are described in detail unde			
COURSE TYPE	SCIENTIFIC EXPERTISE		
Background knowledge,			
Scientific expertise,			
General Knowledge,			
Skills Development			
	NO		
PREREQUISITE COURSES:			
	GREEK		
LANGUAGE OF INSTRUCTION &	UNLEN		
EXAMINATION/ASSESSMENT:			
EXAMINATION/ASSESSMENT.			
THE COURSE IS OFFERED TO	YES		
ERASMUS STUDENTS			
COURSE WEBSITE (URL)	https://eclass.unipi.gr/courses/	<u>10Y118/</u>	
COURSE DESCRIPTION	Today's tourists are looking	for authentic sto	ries and quality
	tourism experiences or somet	hing new, whether	it is experiences
	in the countryside, food, sport	s, history or culture	
	This fact combined with the fac		•
	than ever, with negative effe	-	
	(covid 19), environmental degr		•
	habitat loss, all of which natu	•	tourism product
	development framework of sp		
	The course offers a theoretical		
	alternative forms of tourism and		
	companies engaged in this field		
	knowledge of basic principles,		
	international literature, with		
	perspectives that have influen		
	The basic concepts and issues global level are explored, as w		
	trends in alternative tourism a		
	travel. In addition to analyzir		
	tourism through the course,		
	related to the design, organ		
	tourism packages and the cre		
	emphasis on alternative form		
	alternative forms of tourism		
	regional development is under		

(2) LEARNING OUTCOMES

Learning Outcomes

The course learning outcomes, specific knowledge, skills and competences of an appropriate (certain) level, which students will acquire upon successful completion of the course, are described in detail. It is necessary to consult:

APPENDIX A

- Description of the level of learning outcomes for each level of study, in accordance with the European Higher Education Qualifications' Framework.
- Descriptive indicators for Levels 6, 7 & 8 of the European Qualifications Framework for Lifelong Learning and <u>APPENDIX B</u>

• Guidelines for writing Learning Outcomes

The course introduces marketing strategies tailored for alternative and special interest tourism products, emphasizing how these contribute to regional and sustainable development.

Students analyze global tourism trends (e.g., overtourism, environmental degradation), emerging preferences (e.g., slow tourism), and how these influence product development and marketing in alternative tourism.

The course covers buyer behavior specific to alternative tourism (e.g., motivations, decision criteria, and consumer profiles), including market segmentation and decision-making processes.

Students practice designing, organizing, and promoting alternative tourism products, applying the marketing mix and planning frameworks.

Through case studies and strategic planning exercises, students learn about implementing and evaluating promotional strategies and market-driven actions in the alternative tourism sector.

Upon successful completion of the course, students will be able to:

- 1. Identify and distinguish its fundamental concepts and approaches to sustainable tourism development as well as alternative forms of tourism and tourism of special interests and peculiarities in relation to other types of tourism
- 2. To develop the skills and abilities needed to immerse themselves in how the buyers of alternative tourism and tourism stakeholders think and decide, to recognize their needs and to find ways to meet them in a globalized environment.
- 3. Successfully formulate the design, organization and promotion of alternative tourism and tourism products of special interest (product strategy, promotion, pricing and distribution).
- 4. They can identify and evaluate / justify the new trends of alternative tourism and tourism of special interests and how Sustainable Development can help businesses and destinations in their utilization.

General Competences

Taking into consideration the general competences that students/graduates must acquire (as those are described in the Diploma Supplement and are mentioned below), at which of the following does the course attendance aim?

Search for, analysis and synthesis of data and	Project planning and management
information by the use of appropriate	Respect for diversity and multiculturalism
technologies,	Environmental awareness
Adapting to new situations	Social, professional and ethical responsibility and
Decision-making	sensitivity to gender issues
Individual/Independent work	Critical thinking
Group/Team work	Development of free, creative and inductive thinking
Working in an international environment	
Working in an interdisciplinary environment	(Othercitizenship, spiritual freedom, social awarenes.
Introduction of innovative research	altruism etc.)

1. Search, analysis and synthesis of data and information, using the necessary technologies for the development and improvement of products of alternative tourism and tourism of special interests, the organization, utilization of traditional and new distribution channels, and the promotion of alternative tourism products and tourism of special interests with classic and new means of communication and promotion (internet, social media, mobile).

s,

- 2. Decision making: Will be able to manage complex technical or professional activities or work plans, taking responsibility for making decisions in unpredictable work or study environments.
- 3. Autonomous & Teamwork and Presentation and communication skills
- 4. Respect for the natural, cultural and social environment

This course explores the dynamic landscape of alternative and special interest tourism, focusing on strategic marketing approaches that support regional development, cultural preservation, and environmental sustainability. It equips students with the theoretical knowledge and practical tools needed to design, manage, and promote tourism products that respond to evolving consumer preferences and global challenges such as overtourism, climate change, and post-pandemic recovery.

Students engage with emerging tourism trends—including slow tourism, wellness travel, ecotourism, and experiential journeys—analyzing how these reshape market demands and require innovative product development. The course examines consumer behavior in alternative tourism contexts, covering motivations, segmentation strategies, and the unique decision-making processes of niche market travelers.

By applying marketing planning frameworks and the tourism marketing mix, students gain hands-on experience in creating tailored promotional strategies and evaluating their effectiveness. Case studies, real-world scenarios, and team-based strategic planning exercises provide opportunities to translate theory into actionable insights, fostering market-driven thinking and entrepreneurial approaches in sustainable tourism development.

(4) TEACHING METHODSASSESSMENT			
MODES OF DELIVERY	Face-to-face		
Face-to-face, in-class lecturing, distance			
teaching and distance learning etc.			
USE OF INFORMATION AND	Use of ICT in teaching:		
COMMUNICATION TECHNOLOGY	-Videos relevant to the module's content (educative Videos,		
Use of ICT in teaching, Laboratory	advertisements, short part of a movies or series free on the		
Education, Communication with students	internet)		
	 Podcasts (YouTube) relevant to the module's content 		
	-The internet to search for information and to collect data for the		
	relevant exercise/study (in-class or at home)		
	-Voting Technology Applications (Google Forms, Survey Monkey)	
	Use of ICT in the Communication		
	-Digital Platform of the module (e-	class) for exchanging messages,	
	announcements		
	-E-mail exchange		
	A - 11 - 10 - 11 - 1	Compations address	
	Activity/Method	Semester workload	
COURSE DESIGN	Lectures-Interactive Teaching		
	(Discussion, Real examples		
Description of teaching techniques,	from the Tourism Sector,		
practices and methods:	Videos, Podcasts, Voting	39	
Lectures, seminars, laboratory practice,	Technology)-Presentation of Case studies and exercises.		
fieldwork, study and analysis of	Educational Visits/Guest		
bibliography, tutorials, Internship, Art	speakers		
Workshop, Interactive teaching,	Case studies at home	20	
Educational visits, projects, Essay writing,	Essay writing or empirical		
Artistic creativity, etc.	research (individual- or team-	30	
	work)	30	
The study hours for each learning activity	Exercises to take at home	10	
as well as the hours of self-directed study are given following the principles of the	Exams	2	
	Self-directed study of the		
ECTS.	relevant literature (as this is		
	described in the module's	10	
	syllabus, relevant studies,	48	
	journal articles, educational		
	links as posted in the e-class)		
	Total	149	

anguage of evaluation: Greek:	
5 5	
students are evaluated with a combination of formative and	
ummative assessment. The final mark is awarded based on	
ummative assessment – final written examination. The	
examination material is announced in class, on the e-class platform	
and in the module syllabus at the beginning of classes. The written	
assessment is composed of the following:	
Short answer questions	
Open-ended questions	
Problem solving	
Students are given the chance for their performance to be	
evaluated through oral-assessment, if the fulfil the criteria for	
lisability students or students with special needs, and a written	
assessment is not possible for them or would be of a disadvantage	
o them. The relevant proof though needs to be submitted in	
dvance of the examination).	
ven though the written examination is 100% of the final mark, the	
inal mark could be improved (as described below) before the final	
assessment/examination. Students can be awarded bonus marks	
vith the following task, given that a mark of 5/10 would be at least	
achieved in the final/written examination.	
Written essay – to be awarded up to	
B marks.	
students get fully informed about their evaluation process hroughout the year and provided with relevant assessment	
examples, in-class, via the module's online platform (e-class), by the	
nodule leader	
States and SOF Swither and Soft States	

Students get fully informed about their evaluation process
throughout the year and provided with relevant assessment
examples, in-class, via the module's online platform (e-class), by the
module leader.

(5) SUGGESTED BIBLIOGRAPHY:

-Suggested bibliography:

Ch. Kokkosi, P. Charta and E. Grimba (2020) Special and alternative forms of tourism. Kritiki Publications, Athens. Book Code in Eudoxus: 94645310

Book [16391]: Alternative Forms of Tourism, Sfakianakis Manolis, Distributor (Publisher): G.PARIKOS & SIA EE, Book Code in Eudoxus: 16391

- Relevant academic journals:

Journal of Sustainable Tourism. The JST advances critical understanding of the relationships between tourism and sustainable development. The journal publishes theoretical, conceptual and empirical research that explores one or more of the economic, social, cultural, political, organisational or environmental aspects of the subject. <u>http://www.tandfonline.com/toc/rsus20/current#.Uf-ImJJM93</u>I

Journal of Travel Research (JTR), published quarterly, is the premier, peer-reviewed research journal focusing on travel and tourism behavior, management and development. <u>http://jtr.sagepub.com/</u>

Annals of Tourism Research Journal of Service Research **Tourism Management** International Journal of Contemporary Hospitality Management International Journal of Hospitality Management Cornell Hotel & Restaurant Administration Quarterly Current Issues in Tourism Event Management Hospitality & Society International Journal of Tourism Research Journal of Hospitality & Tourism Research Journal of Service Management Journal of Travel & Tourism Marketing Leisure Sciences Leisure Studies Museum Management & Curatorship Scandinavian Journal of Hospitality & Tourism Service Industries Journal **Tourism Analysis Tourism Economics** Tourism Geographies Tourism & Hospitality: Planning & Development **Tourism Recreation Research Tourist Studies** Advances in Hospitality & Leisure Anatolia: An International Journal of Tourism & Hospitality Research Asia Pacific Journal of Tourism Research **British Food Journal** Facilities FIU Hospitality Review International Journal of Culture, Tourism & Hospitality Research International Journal of Event & Festival Management International Journal of Heritage Studies International Journal of Hospitality & Tourism Administration

Journal of China Tourism Research Journal of Convention & Event Tourism Journal of Ecotourism Journal of Foodservice Business Research Journal of Hospitality & Tourism Education Journal of Hospitality & Tourism Management Journal of Hospitality Marketing & Management Journal of Hospitality, Leisure, Sport & Tourism Education Journal of Human Resources in Hospitality & Tourism Journal of Policy Research, Leisure & Events Journal of Quality Assurance in Hospitality & Tourism Journal of Sport & Tourism Journal of Travel & Tourism Research Journal of Vacation Marketing Managing Leisure: An International Journal **Tourism Culture & Communication** Tourism Review Tourism: An International Interdisciplinary Journal Visitor Studies